

Doug Watson

Managing Director, The DW Financial Group

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Summary

Currently the Managing Director at The DW Financial Group, a strategy and operational consulting firm, leading the efforts of this full service consultancy in the Pacific Northwest. While I have a broad range of leadership experience in the healthcare arena, I am a healthcare strategist at heart and enjoy that aspect of healthcare the most. With over 25 years of progressive experience within the healthcare industry including Leading the Andersen Healthcare Strategy Practice in the Western US, the Capgemini Ernst & Young and CSC Healthcare practices in the Pacific Northwest and a large start-up company, not much surprises me anymore in this dynamic industry.

Specialties

HealthCare strategy, Payer-Provider Connectivity, Value Creation in Healthcare, Healthcare M&A and business planning, Clinical and Administrative data exchange development, Information technology planning.

Experience

Managing Director at DW Financial Group, LLC

2009 - Present (1 year)

The DW Financial Group seeks to drive financial value through optimizing strategic, operational and technology decisions. As consultants and strategists, we work hand in hand with our clients to define the strategy and then achieve the results.

Board Chairman, Providence Senior & Community Services at Providence Health & Services

2005 - Present (5 years)

Board Chair for the largest home health, hospice, nursing home and senior services organization in the Pacific Northwest.

Partner at Computer Sciences Corporation (CSC)

2007 - 2009 (2 years)

Partner with responsibility for the Pacific Northwest region of a rapidly growing full service healthcare consultancy. Services include strategy, operations improvement, information technology application and development as well as outsourcing and infrastructure support.

Partner at CSC Consulting

December 2007 - 2009 (2 years)

Partner and Practice Leader for the Pacific Northwest Healthcare Practice (Bay Area, Oregon and Washington)

Principal at ECG Management Consultants

May 2005 - December 2007 (2 years 8 months)

Principal with the largest privately held healthcare consultancy in the country. My practice here specializes in Transformational Strategic Planning, Business Planning and other consulting services to organizations in the Health Care Industry.

2 recommendations available upon request

Pacific Northwest Market Leader at Capgemini

November 2002 - May 2005 (2 years 7 months)

Leader of Pacific Northwest healthcare consulting practice for the multi-billion dollar consulting, technology and outsourcing firm. Focus on the Pacific Northwest including OR, WA, ID, MT and AK.

Part of Western Region leadership team and a subject matter specialist in the areas of Payor-Provider connectivity and healthcare strategy.

1 recommendation available upon request

Pacific Northwest Market Leader - Healthcare at Capgemini Ernst & Young

2002 - 2005 (3 years)

VP Business Development at Medunite

June 2000 - November 2002 (2 years 6 months)

Led business development and strategic planning for this fast growing start-up company funded and founded by 7 large health plans.

Consulting Faculty at Disney Institute

1997 - 2000 (3 years)

West Coast Healthcare Strategy at Arthur Andersen

June 1986 - June 2000 (14 years 1 month)

Lead the Western US healthcare strategy consulting practice for this Big 4 consulting firm.

2 recommendations available upon request

West Region Healthcare Strategy Leader at Andersen, LLP

1986 - 2000 (14 years)

Education**Chapman University**

bsba, Finance, 1982 - 1986

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5 people have recommended Doug

"Doug always puts the client first. I appreciated Doug's focus on delivering solutions that were rationale and thoughtful, but more importantly, realistic. I'd highly recommend Doug as a strategic advisor to any healthcare provider."

— **Chuck Salvo**, *Senior Manager, ECG*, worked directly with Doug at ECG Management Consultants

"Doug was continually sought after in my days of working with him for his deep expertise and know how. His experience is rich and the respect he carries in the Health Care industry is notable."

— **M. Tamra Chandler**, *Business Consulting Managing Partner, Pacific Northwest Practice Leader, Arthur Andersen*, managed Doug indirectly at Arthur Andersen

"Doug is an outstanding client manager who is very adept at delivering under tremendous pressure. Doug was always the "go to guy" for his accounts and could always be counted on to get it done. Doug was the first person I would bring innovative new solutions to, he saw the value for his clients and managed to get them on board with ground breaking pilots. Doug's client management skills, industry knowledge and innovative vision made him a valuable asset."

— **Scott Ponder**, *mobility solutions manager, capgemini*, worked directly with Doug at Capgemini

"Working with Doug at ECG has always been a pleasure for me, since he's genuinely more than a boss - he is someone who can express so much diverse intelligence in each situation that his perspective is unique, informed, and enlightening."

— **Liam Ross**, *Senior Healthcare Finance Consultant, ECG Management Consultants*, reported to Doug at ECG Management Consultants

"Doug is a visionary. His ability to articulate and formulate a win-win solution has always delighted clients. Doug's optimistic attitude has won him many client friends."

— **Linda Wong**, *Management Consultant, Arthur Andersen*, worked directly with Doug at Arthur Andersen

[Contact Doug on LinkedIn](#)